



Show me the money

- Is anyone out there funding Junior's projects?
- Will Alternative Medicine work & what could be the side effects?
- Does your project have the Killer Ingredient & actually deserve financing?
- Does your project have the right Sizzle for the right customer, when tastes vary significantly from corporates to private equity to government backers?
- Will hindsight show this tough sector environment was the time that Fortune favoured the Brave?

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Private Equity: Generalist Funds



THE CARLYLE GROUP

Horbinger



ALCHEMY



KKR



APOLLO



KPS
CAPITAL PARTNERS, LP

TEMASEK



ELLIOTT
ADVISORS (UK) LIMITED

TOWERBROOK

Blackstone



TPG SPECIAL SITUATIONS
PARTNERS



مبادلة
MUBADALA

WL Ross & Co.

Brookfield

Private Equity: Resource Funds

AMCI
CAPITAL

Anemka
RESOURCES

APPIAN
CAPITAL
ADVISORY LLP

Audley Capital

BEDROCK
Industries

DENHAM CAPITAL

EIG
GLOBAL ENERGY PARTNERS

ELLIOTT

EMR Capital

FIRST RESERVE
ENERGY INVESTORS SINCE 1983

GNRI
Global Natural Resource Investments

GREENSTONE
CAPITAL

廣東省廣晟資產經營有限公司
Guangdong Rising Assets Management Co., Ltd. (GRAM)

Klesch

KOCH
KOCH MINERALS, LLC

MAGRIS

ORION

Pacific Road
Capital

PALA

RESOURCE
CAPITAL FUNDS

SPROTT

TEMBO CAPITAL

TRAFIGURA

WATERTON
GLOBAL RESOURCE MANAGEMENT

X2 Resources



A much longer time horizon

Government backers & strategic
buyers

IDC

IFC

DBSA

World Bank

Chinese Government

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Alternative medicine - pro's & con's

- Commodity streaming
- Royalty arrangements
- Offtake prepayments
- JV's and M&A
- Crowd funding



Case Study: Nevsun & Reservoir Minerals

- M&A as a source of funds
- Attracted around 30 players into the data room
- World class mining asset with majors' interest in place
- Experienced geological technical team
- Right management attitude to achieving a successful exit

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